

SUMMERTIME IS.....TUPPERTIME:

People want and need lots of Tupperware. Camping time, Boating time,
Vacation time, Picnic time and yes. . .
ANYTIME IS TUPPERTIME! THINK COOL, TALK COOL, LOOK COOL & DATE COOL!

MORNING DEMONSTRATIONS

Someone has to do the selling. Either you sell them that they can have a demonstration or they sell you that they can't. . . . Dating demonstrations is a FRAME OF MIND! AND you can't date demonstrations if you are not asking! Try to date 2 demos at every Party and then ask 5 other people every day to have one!

KNOW AND OFFER CREATIVE SOLUTIONS TO SUMMERTIME EXCUSES.

I CAN'T, IT'S SUMMER!

Summertime is Tupper Time! All your friends need double and triple the Tupperware in the Summer.

I HAVE GUESTS!

Wonderful! A great way to entertain the ladies and introduce your friends. A prize for whomever travels the farthest.

EVERYONE IS BUSY IN THE SUMMER!

I know, but busy people know the most people and everyone isn't busy at the same time. If you can make it. . . .Most of your friends can too!

IT'S TOO HOT!

Let's have a cool demo at the home of someone who has air-conditioning. Let's have a Pool Party! After my short demo, all your guests can take a dip!

I'M GOING AWAY!

Not forever! We can arrange a get-together for a few days after you return. Great! Send me a postcard, I collect them in a scrapbook. When you get back you will have your friends together to talk about your trip.

MY FRIENDS ARE ALL ON VACATION!

Not everyone goes on vacation at the same time! If you are at home, most of your friends will be too! Why not get together for a fun night while the others are away!

MY HOUSE IS TOO SMALL, IT'LL BE TOO HOT!

Just invite your favorite people over. Have everyone dress informal and we'll have a short demo. Serve tall, cool drinks while I demonstrate!

MY KIDS STAY UP LATE IN THE SUMMER!

If they are small, a big day at the beach will tire them out as well as keep your house neat. They'll be ready for bed early. If they are older, they may enjoy participating in the fun!

.....AND YOU THOUGHT YOU WERE THE ONLY ONE WHO GOT EXCUSES!!!!!!!!!!!!!!!

don't allow excuses to get in your way!
The business is out there. GROW AND GET IT!!!