

## Business Opportunity Interview Information

Candidate's Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ Province \_\_\_\_\_ Postal Code \_\_\_\_\_

Email: \_\_\_\_\_ Cell Phone: \_\_\_\_\_

Home Phone: \_\_\_\_\_ Work Phone: \_\_\_\_\_

Best Time to Call: \_\_\_\_\_

1. Why did you agree to talk with me today? or What have you been thinking about since I called you?
2. Have you ever done anything like this before? (If yes, tell me about it)
3. What work experiences/business opportunities have you had outside the home?
4. Tell me about your interests... Clubs.... Things you like to do for FUN...
5. Tell me how your family might feel if your got involved selling Tupperware products?
6. How much time would you be willing to invest in a business opportunity on a weekly basis?
7. How much would you like to earn on a weekly basis?

**Based on everything you've said, I would like to show you how Tupperware is the Perfect FIT for you! >> Invite them to choose 3 things that would interest them the most >>> Play "TRY ON" Tupperware!**

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These are the most Frequently Asked Questions when people are looking at our Opportunity

1. **How much time will it take?** – 6 – 10 hrs a week
2. **How much money can I make?** – 25% commission.... Adds up to \$1,000++ per month (2 parties a week)
3. **How much will it cost me?** – \$430 Value Opportunity Kit - \$110 incl Taxes Easy PAY.. \$35 down then sell \$1200 and Tupperware invests in YOU.. they pay the remaining balance of \$75
4. **How do I get started?** – Host a GO...or an easy Welcome Demo to introduce you to your kit... I'm the Demonstrator, you're the Host... my role is to show you how your new kit will work for you, help you line up your first parties and get you started! You will receive the Host Benefits & Great offer... You'll be making the profit from all the parties we line up for you to get started!

**So let's grab your calendar and set a date (within 7 days)! We can fill out the registration papers today, and get your kit on order so you'll be all set and ready to go! How Soon would you like to be making \$\$.** Set the GO party Date... Final close: On a scale of 1 – 10... 1 being NO I'll never Sell TW... 10 being Sign up Today... where are you? Ask... what would hold you back from being a 10??? Overcome their objection and date the party!