

Tupperware®

# PARTY PERKS

DECEMBER 1-28



Tupperware

TURN YOUR  
**WISHES**  
INTO REALITY

.....  
*Could partying in a Tupperware  
Studio be part of your future?*



# Tupperware® PARTY OF THE YEAR

Put on your party pants, because we're closing out our year-long 70 Years of the Party celebration with the **PARTY OF THE YEAR!**

**Across North America, Tupperware entrepreneurs will be partying hard on December 6 to honor the party that changed all of our lives: *The Tupperware Party!***

**WHEN:** December 6

**HOW:** Hold a party and submit \$225+ in personal sales on December 6

**AWARD:** Qualify for a bonus wish that could be granted in the Holiday Wishes TupperLive on December 11! \$225+ submitted ON December 6 earns you a bonus wish, no matter where you are in your qualification for the other three wishes. For example, if it's your first wish (your first \$225+) of the week, you will get two wishes! And if you've already earned your three, then the bonus wish will be your fourth! (For a limit of four total wishes for the week.)

Learn more about  
Wishes Week on page 7.



**In addition to a bonus wish entry, those Directors & Organization Leaders who achieve their team party goal of 7 \$225+ parties per team (with Organization Leaders playing with their personal team), or Business Leaders achieving their Company party goal during the Party of the Year, will also qualify to receive:**

WHO:	AWARD:
Directors & Organization Leaders	Achiever certificate AND entry into drawing for Super Surprise 70 Years of the Party Pack (1 Director–Organization Leader winner per region)
Business Leaders	Company Goal Achiever Certificate AND entry into drawing for Super Surprise 70 Years of the Party Pack (1 Business Leader winner per region)



# WISHES COME TRUE WHEN YOU SHARE THE OPPORTUNITY



**Remember the moment when Tupperware changed your life?** When you share the Opportunity during the first two weeks of December, not only will you be helping others make their wishes come true, you will also be **earning EVEN MORE** sharp awards for yourself, in addition to the Say Yes and Extra opportunities found on page 4!

**WHEN:** December 1–14

WHO:	HOW:	AWARD:
Consultants	Personally register 1 new Consultant	A. UltraPro 2-Qt./2 L Square Pan with Cover, <b>valued at \$85, for \$10</b>
Managers – Executive Managers	Personally register 2 new Consultants	B. Chef Series Pure Chef, Bread and Curved Paring Knives, <b>valued at \$273, for \$15</b>
Directors	Personally register 3 new Consultants	C. MicroPro™ Grill, plus Chef Series Pure Utility, Chef, Filleting and Paring Knives, <b>valued at \$558, for \$25</b>
Organization Leaders	Personally register 4 new Consultants	D. Chef Series Pure Knives Complete Set with Knife Block, <b>valued at \$824, for \$30</b>



## CHEF SERIES PURE KNIVES

### Key features and benefits:

- Holds an edge extremely well, are sharp, reliable and remain strong.
- Designed with the weight of the blade complementing the weight of the handle, creating a perfectly balanced, finely tuned knife.
- The handle is durable, comfortable to hold, and provides an excellent, secure grip.
- Seamless union of handle and blade improves hygiene by minimizing the potential of trapped food particles.
- Hammered finish to minimize resistance by releasing food while cutting.
- Protective sheath for safe storage and on-the-go use.



# SAY YES

**WHEN:** December 1–28

**HOW:** Register new Consultants this December. For each new Consultant you register this month, you can also add this to your kit for the same price (limit 3).

**AWARD:** UltraPro 3.5-Qt./3.3 L Lasagna Pan With Cover, valued at \$119, for only \$25

**WHO:** Everyone plays

Safe for the oven, microwave, fridge and freezer. Save time by tandem cooking: starting in the microwave and finishing to a golden brown in the oven.



## EXTRA FOR YOUR NEW CONSULTANTS

**WHEN:** December 1–28

**HOW:** New Consultants start their business AND submit one party or more by December 28. For each personal recruit who submits 1 standard party\* by December 28, you can also add this to your kit for the same price (limit 3).

**AWARD:** Chef Series II 6.2-Qt/5.8 L Casserole Pan with Glass Cover, valued at \$339 for only \$45

**WHO:** Everyone plays





# HEAT 'N SERVE THROUGH THE HOLIDAYS

## Unit/Team Recruiting Challenge

**WHEN:** December 1–28

**HOW:**

**AWARD:**

Managers*	Star Managers*	Executive Managers*	Directors and Above**	
2+	2+	2+	4+ Team Recruits	A. Includes two each 3-cup/700 mL and 6¼-cup/1.5 L Round Heat 'N Serve® Containers
3+	3+	3+	5+ Team Recruits	B. Includes set above, plus three each 3-cup/700 mL and 6¼-cup/1.5 L Round Heat 'N Serve® Containers
4+	4+	4+	6+ Team Recruits	C. Includes sets above, plus four each 3-cup/700 mL and 6¼-cup/1.5 L Round Heat 'N Serve® Containers

**WHO:** Managers and above, titled at the beginning of the December sales month.

\*Managers, Star Managers and Executive Managers qualify based on December unit recruits who submit 1 party or more by the end of the month.

\*\*Directors qualify based on total December team recruits who submit 1 party or more by the end of the month.



A.



B.



C.

A fan favorite has returned for a limited time!

# BROWNIE SENDS HER **BEST WISHES**



**WHEN:** December 1–28

**HOW:** Submit \$225+ in personal sales and your Business Leader's company achieves an activity rate of 70% (based on anyone within your company who submits sales in December, in any dollar amount).

**AWARD:** 70 Years of the Party Snack-Stor® Slim Container and exclusive Best Wishes, Brownie Wise book

**WHO:** Consultants–Organization Leaders

**Get inspired!** Originally published in 1957, this book is a 2018 reprint featuring an all-new cover, exclusively for Sales Force Members. Read to learn some of **Brownie's** best tips and secrets of the business.

**Book fits inside 9.5 x 5.6 x 1.7"/24 x 14 x 4 cm container for safe storage!**

## WISHING WELL COMPANY ACTIVITY

*Find your place on the Wishing Well within the Start From The Heart Honor Garden at the Home Office.*

**WHEN:** December 1–28

**HOW:** Business Leader companies who achieve their goal in the month of December will have the opportunity to add their name to the Wishing Well.

**WHO:** Business Leaders

**Track your progress on  
Tupperlive.com**





# WISHES WEEK

*Make a wish! As a member of our Tupperware Family, we want to help make your holiday season extra magical. Earn the chance to submit up to three wishes in the Holiday Wishes TupperLive drawings, happening December 11 at 9 p.m. Eastern Time.*

**WHEN:** December 1–7

**HOW:** For every \$225 in personal sales submitted, you earn an entry in the drawing (up to three). That means a \$450 party earns you two entries, and a \$675 party earns you all three.

**AWARD:** Earn wish entry (limit 3, or up to 4 with Party of the Year extra wish)

**WHO:** Consultants–Organization Leaders

*Note: Wishes must be submitted at TupperLive.com December 1–9.*



## SLICES OF THE SEASON

### > Week 1

**WHEN:** December 1–7

**HOW:** Submit \$225+ in personal sales

**AWARD:** Mando Jr. for \$7

**WHO:** Consultants–Organization Leaders

Create perfect garnishes and more with this holiday helper.



# BOOST YOUR BUSINESS

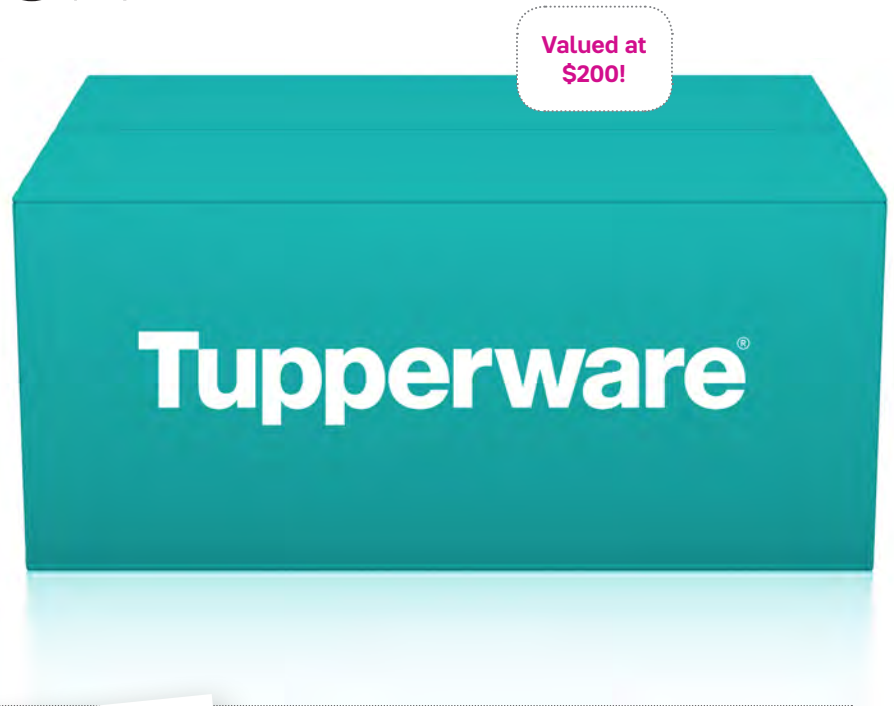
> *Week 2*

**WHEN:** December 8–14

**HOW:** Submit \$225+ in personal sales

**AWARD:** Business Builder Pack for \$45

**WHO:** Consultants–Organization Leaders



## A NOTE FROM BROWNIE

December 1954

“Our wheels are turning here and the Road of the New Year is being laid out before us as we plan, step by step, from conference, to idea, to action.

The more we plan and act, the more we see to plan and do.

Are your wheels turning? Have you taken that glance backward so that you can turn on the power for laying out your new road ahead?

If you have met your last year’s goal, set a higher one for this year.

An easy goal is NO goal.”

*Brownie Wise*





14 x 10.6" / 36 x 27 cm. Bag holds laptops and tablets up to 14"



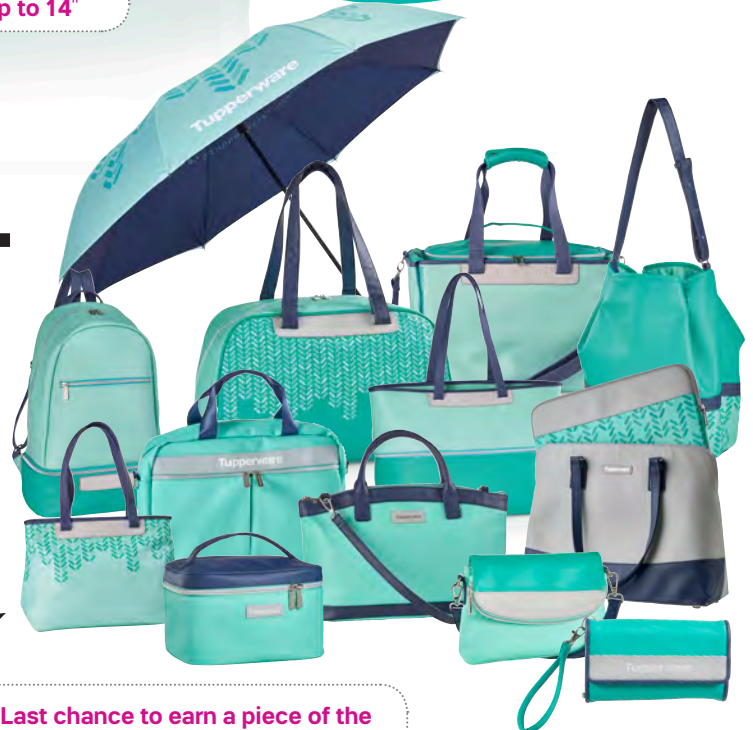
# BAG THE FINAL PIECE OF THE COLLECTION

**WHEN:** December 1–14

**HOW:** Submit 2+ parties\*

**AWARD:** NEW Minted Platinum Laptop Bag

**WHO:** Established active and inactive Consultants (those **except** Consultants in the Confident Start program) through Organization Leaders.



Last chance to earn a piece of the Minted Platinum collection!

\*Qualification is based on the standard party amount of \$600 (and can also be achieved by meeting or exceeding the equivalent in total personal sales during the qualification period). All awards are subject to substitution.



Wish for a mess-free kitchen: granted! Reheat gravies and sauces quickly and neatly in the microwave.

## MESS-FREE MICROWAVE

> **Week 3**

**WHEN:** December 15–21

**HOW:** Submit \$225+ in Personal Sales

**AWARD:** 1-Qt./1 L Micro Pitcher for \$7

**WHO:** Consultants–Organization Leaders



## COLLECT A CLASSIC

> **Week 4**

**WHEN:** December 22–28

**HOW:** Submit \$225+ in personal sales

**AWARD:** 70 Years of the Party 8¾-cup/2.1 L Wonderlier® Bowl for \$7

**WHO:** Consultants–Organization Leaders

Exclusive award in Artic Night with White seal





# PARTY INTO THE NEW YEAR

**WHEN:** December 1–17

**HOW:** Submit personal party lineups in My Sales for parties dated into December 29, 2018–January 25, 2019 by midnight local time on December 17

**WHO:** Consultants–Organization Leaders

**Consultants–Managers** | **Directors and Above**

5+

10+

**AWARD:** Set of two Freezer Mates® PLUS Mini ¾ cup/170 mL



## DATE-A-TON

*Call Big Weeks' datings into the Date-A-Ton on Thursday, December 13, at 1-866-376-7513 or submit via My Sales from 10 a.m.–11 p.m., when we'll be giving away hourly prizes. Details for live Date-a-ton training will follow. Enter your datings at [Tupperlive.com](http://Tupperlive.com).*

# SAMPLE SURPRISE

**WHEN:** December 1–28

**HOW:** Submit 4+ parties\*

**AWARD:** Select Winter & Spring Catalog Samples

**WHO:** Established active and inactive Consultants (those **except** Consultants in the Confident Start program) through Organization Leaders.



**Tupperware®**



# WISH FOR YOUR BEST PARTY

## *Leadership Development Challenge*

During December 1–28,  
qualify for the Demo Table II.

**CONSULTANTS:** Step up to  
Manager by December 28  
and have \$3,600 in unit sales  
during the challenge period  
**PLUS** 1 personally registered  
new Consultant.

**CURRENT MANAGERS:** Be  
paid as a Manager and have  
\$3,600 in unit sales during  
the challenge period  
**PLUS** 1 personally registered  
new Consultant.

**STAR MANAGERS:** Be paid  
as a Star Manager and have  
\$6,600 in unit sales during  
the challenge period **PLUS** 1

personally registered  
new Consultant.

**EXECUTIVE MANAGERS:** Be  
paid as an Executive Manager  
and have \$9,600 in unit sales  
during the challenge period  
**PLUS** 1 personally registered  
new Consultant.

**DIRECTORS & ABOVE:** Have  
2 or more Consultants on  
your personal team step up to  
Manager and achieve the  
Leadership Development  
Manager-Level qualifications  
by December 28.

**WHO:** Consultants–  
Organization Leaders



**Taller table for your best demo!**  
**51.25 x 31.5 x 33"/103 x 80 x 83.8 cm**





# TUPAWARENESS DAY

*It's time to spread the Tup-love! On Saturday, December 15, you're invited to celebrate TupAwareness Day by going out to let your community know Tupperware is here to stay. Make your neighbors TupAware with the help of some ideas below:*

## WHERE to go:

- Grocery stores
- Farmer's markets
- Doctor's offices
- Hair/nail salons
- Gyms/fitness studios
- Real estate agent offices (they could put together nice gift baskets when they sell a house)
- Parks
- Anywhere there are people you DON'T know. Get out there and start making new friends!

## HOW to break the ice:

- Use business cards with a Life Saver candy attached. When you meet someone new, hand them the card and say, "I would love to be your

Tupperware life saver!"

- Use Citrus Peelers with our Peeler tip card. When you meet someone new, say "I have news that will be a "peeling" to you!"
- If they're new in town, invite them to your rallies next month!

## WHAT to say:

First, step outside your comfort zone and challenge yourself to talk to 10 people OR complete our scavenger hunt. Break the ice by giving someone a genuine compliment. Then, continue to engage in casual conversation and small talk.

## Compliment ideas:

- "You have a beautiful family."
- "I love that scarf you're wearing."
- "I love this area! Do you live nearby?"





# GROW AND GO

## Business Leader Challenge

**WHEN:** December 1–28

**HOW:**

Achieve \$1 sales growth  
over December 2017\*

Achieve 5% sales growth  
over December 2017\*

**WHO:** Business Leaders

**AWARD:**

1 night stay at Leadership  
Conference 2019

ADD 2 night stay at  
Leadership Conference 2019

The award is in the form of cash paid (\$230.63 for one night and \$461.26 for two nights, for a max total of \$691.89 for three nights) with your December commissions, paid in January.

Note: If your December 2017 sales volume did not meet or exceed \$36,000, your growth goal was calculated using this amount as a baseline. All awards are subject to substitution.

# LEARN WHAT YOU EARN

See what you can potentially earn when you participate in the weekly activities and other challenges this month.

COMMISSIONS	CANADA		
	Paid As Manager	Paid As Star Manager	Paid As Executive Manager
Party Commission	\$618.75	\$618.75	\$618.75
Personal Sales Volume Bonus	\$100.00	\$100.00	\$100.00
Profit Plus	\$82.13	\$190.69	\$344.25
Vanguard Bonus	\$70.00	\$90.00	\$120.00
<b>TOTAL</b>	<b>\$870.88</b>	<b>\$999.44</b>	<b>\$1,183.00</b>
If you step up to the next level for the first time, add:	\$150.00	\$200.00	-
If you meet or exceed qualifications for the Executive Manager Bonus, add:	-	-	\$150.00

Note: The earnings information shown here is for those who step up to Manager - Director and successfully complete all sales challenges. For a detailed Income Disclosure of income earned by all Tupperware Canada Sales Force Members during January - December 2017, please see page 82 of the Fall Holiday Catalog, [Tupperware.ca/join-us](http://Tupperware.ca/join-us), or your Sales Force website under For You > Career, Traditional 2.0 > Income Disclosure. The earnings in this chart are not necessarily representative of the income, if any, that a participant can or will earn through his/her participation. Earnings information provided is for illustration purposes only and should not be relied on as a projection of your future earnings or profits. Any representation or guarantee of earnings would be misleading. Success with Tupperware results depends on each individual participant's skills and personal efforts. Visit your Sales Force website at [My.Tupperware.com](http://My.Tupperware.com) and go to For You > Career, Traditional 2.0 for detailed earning and bonus information available under Traditional 2.0 Compensation Chart and the Career Guide. Based on unit sales of \$5,475 for Managers, \$8,475 for Star Managers and \$11,475 for Executive Managers (with \$2,475+ of that in personal sales).



## PARTY PLANNER

Plan your parties ahead with this handy chart.



CHALLENGE TRACKER



CONFIDENT START PROGRAM

DEC. 1–7	DEC. 8–14	DEC. 15–21	DEC. 22–28
<p><b>WISHES WEEK</b> Submit \$225 to earn a wish entry. A bonus entry can be added for \$225+ submitted during the Party of the Year on December 6. Submit \$225+ to qualify for the Mando Jr. for \$7   Consultants–Organization Leaders</p>	<p> <b>WEEKLY ACTIVITY</b> Submit \$225+ to qualify for the Business Builder Pack for \$45  Consultants–Organization Leaders</p>	<p><b>WEEKLY ACTIVITY</b> Submit \$225+ to qualify for the Micro Pitcher for \$7  Consultants–Organization Leaders </p>	<p> <b>WEEKLY ACTIVITY</b> Submit \$225+ to qualify for the 70 Year of the Party Wonderlier® Bowl for \$7  Consultants–Organization Leaders</p>
<p><b>2-WEEK PERSONAL SALES CHALLENGE</b> Submit 2+ parties to qualify for the Minted Platinum Laptop Bag Established Play</p>			
<p><b>PARTIES UP CHALLENGE</b> Submit personal parties to receive set of two Freezer Mates® PLUS Mini ¾ cup/170mL  Consultants–Organization Leaders</p>			
<p><b>SHARE THE OPPORTUNITY</b> Bonus awards can be earned for personally registered new Consultants.  Consultants–Organization Leaders</p>			
<p><b>MONTH LONG SALES CHALLENGE</b> Submit 4+ parties to qualify for select Winter &amp; Spring Catalog Samples Established Play</p>			
	<p><b>COMPANY GOAL</b> Submit \$225+ and help your Business Leader achieve 70% of their activity rate to qualify for the Snack-Stor® Slim Container with <i>Best Wishes, Brownie Wise</i> book Consultants–Organization Leaders</p>		
	<p><b>WISHING WELL</b> Companies who achieve their goal in the month of December will have the opportunity to add their name to the Wishing Well Business Leaders</p>		
	<p><b>LEADERSHIP DEVELOPMENT</b> Submit parties to qualify for the Demo Table II  Consultants–Organization Leaders</p>		
	<p><b>UNIT/TEAM RECRUITING</b> Submit new Consultants for Heat 'N Serve® Containers Managers–Organization Leaders</p>		
<p><b>SAY YES AND EXTRA OFFER FOR NEW CONSULTANTS</b> Say Yes for UltraPro 3.5-Qt/3.3 L Lasagna Pan with Cover for \$25 Submit one party at the standard level to <b>ADD</b> the Chef Series II 6.2-Qt/5.8 L Casserole Pan with Glass Cover for \$45</p>			

Note: Unless otherwise specified, each party referenced must meet or exceed the standard amount of \$600 (and can also be achieved by meeting or exceeding the equivalent in total personal sales during the qualification period.)