

Tupperware Fall & Holiday 2016 Catalog Overview

Catalog opens for customers: August 27, 2016

'Tis the season to gather. It's time to get offline and connect with friends—old and new—at a Tupperware party. The Fall & Holiday 2016 Catalog includes great Tupperware® products to help your customers take care of their gift list and also pull together a holiday meal.

It's also a great time to remind customers that they can support a local entrepreneur (you!) by shopping from their seat, not their feet, this holiday season.

To promote a **Holly Jolly Sweets & Treats** candy making party, **Mix, Mingle & Jingle** cocktail party or **Small Bites, Big Wins** game-time snacks party, check out the party support materials on your Sales Force website for Facebook posts, fun memes, invitations and thank you cards.

Date & Hold Gifts will include: **exclusive** set of two CrystalWave® Soup Mugs, Fresh & Pure™ Ice Tray, Jel-Ring® Mold, Microwave Breakfast Maker (without Egg Inserts) and the Quick Shake® Container.



Simple and delicious Date Me recipes include Apple Orchard Salsa and Ultimate Party Meatballs to name a few. Your Hosts will be excited to party with you to see what Tupperware can do.

The following products are being supported with the below recipes—available for download from your Sales Force website:

Grate Master® Shredder

English Muffin Pizzas

Mandoline

Apple Orchard Salsa

Rustic Apple Tart

Microwave Pressure Cooker

Ultimate Party Meatballs

5-Ingredient Chili

Power Chef® System

Parmesan Spinach Balls

Spinach Artichoke Dip

Silicone Wonder® Mat

3-Ingredient Cookies

TupperWave® Stack Cooker

Chocolatey Party Mix

Classic Caramel Corn

Classic Peppermint Bark

Easy Chocolate Fudge

Indulgent Truffles

Salty Caramel Brittle

UltraPro

Lasagna Rolls

Oven-Baked Taquitos

Discontinued Products

With each catalog cycle, we analyze the entire product collection. This is essential to maintaining a healthy assortment of new and best-selling items. We review each one to determine the best possible merchandise mix to offer customers. Many points are taken into consideration to help determine a discontinuation:

1. Sales performance of the item and/or color
2. Duplication of the product
3. Trend change
4. Sales movement of the product shifting to a similar product
5. Product was a catalog limited release only for seasonality.

Please help your customers plan ahead. There is no grace period for the discontinued Summer 2016 Catalog products. The deadline to submit orders containing discontinued products is Friday, August 26, 2016, the final day that the Summer 2016 Catalog is available.

Here are the baseline items being changed, reconfigured or discontinued with the start of the Fall & Holiday 2016 Catalog:

<u>Product</u>	<u>Reason</u>
Press Master® Juicer	Seasonal
Press Master® Juicer Accessory	Seasonal
Hamburger Keepers	Seasonal
Hamburger Press and Keeper Set	Seasonal
Salad Spinner	Seasonal
Insulated Tumbler	Seasonal
Tropical Glamour Lunch Set	Seasonal
Tropical Glamour Tumbler Set	Seasonal
Tropical Glamour Picnic Set	Seasonal
Disney Minnie Rocks the Dots Tumbler Set	Seasonal
UltraPro 3.7QT/3.5L Casserole	Seasonal
FridgeSmart® Large	Seasonal
Fridge Stackables Grids	Discontinued
Measuring Pitcher 1 qt./1 L	Discontinued
Barnaby the Bear Water Bottle	Reconfiguration
Max the Monkey Water Bottle	Reconfiguration
Pengui the Penguin Water Bottle	Reconfiguration
Chef Series 11"/28 cm Fry Pan with Cover	Discontinued
Chef Series Nonstick Griddle	Discontinued
Chef Series 14"/35 cm Casserole Pan	Discontinued
Chef Series 3-Qt./2.8 L Saucepan with Strainer Cover	Discontinued
Chef Series 6-Qt./5.7L Dutch Oven with Cover	Discontinued
Chef Series 6-Qt./5.7 L Sauté Pan with Cover	Discontinued
Chef Series Cookware 9-Pc. Set	Discontinued

New Products

Please refer to the catalog sampling sheet for new products and sets added to the baseline collection with the start of the Fall & Holiday 2016 Catalog.

Price Changes

Due to the fluctuating costs of available materials, we will make the following price changes. These prices are effective at 12:01 a.m. your local time on Saturday, August 27, 2016.

<u>Product</u>	<u>Old Price</u>	<u>New Price</u>
Animal Water Bottle Complete Set	\$20.00	\$24.00
Fridge Stackable Cutting Board	\$18.00	\$12.00