

TAMMY TUPPERWARE/MARY MALL

This is a game you can play at your parties to show the power of our 25% commission and our personal sales volume bonus.

Use fake \$100.00 bills

1. Ask for 2 volunteers; Give them a key chain or larger game prize.
2. One of your volunteers is Tammy Tupperware and the other is Mary Mall
3. Tell Tammy Tupperware to choose 2 days she would like to work this week. Based on our average party, you just made \$200.00, because we make 25 % commission. Hand her two \$100.00 bills, one for each party
4. Tell Mary Mall that she is working Friday and Saturday, 5 hours each night. I am going to pay you higher than minimum wage. I am going to pay you \$10.00 an hour. Hand her \$100.00 for the week.
5. Repeat this 3 more times (weeks). Ask Tammy Tupperware what days she wants to work each time you do it. Ask Mary Mall if she has days she prefers not to work. Then tell her she has to work that day.
6. At the end of the 4 weeks have each person count his or her money. Mary Mall should have \$400.00 and Tammy Tupperware should have \$800.00.
7. Congratulate Mary Mall because she was a top sales person in the shoe store, Take a pretend picture because she is sales person of the month and pretend to put the picture on the wall. Inform Mary that head office is bringing in a Manager trainee and you would like Mary to help train her. Thank her for her assistance.
8. Then tell Tammy Tupperware, that because she just sold a total of \$4000.00 for the month, she gets a \$300.00 bonus!!!! Ask Tammy Tupperware to count her money again, she should have \$1100.00. Then ask Mary Mall how much she has, she still has \$800.00. Ask Tammy if she would be willing to help train someone, mention we have a bonus for doing just that. Ask 3 more party guests to join Tammy, Mention to Tammy that she will get a gift for introducing each one of her new recruits, they will also receive a gift just for starting. But the big bonus will be when the team sells \$2500 plus in a month because Tammy will receive a Royalty Bonus, Count several hundred more \$ in Tammy's hands.

This is a great way to show the earning potential of an average consultant doing just 2 average parties a week. Plus even more when they decide to step into Royalty.

Have fun; add your personality, and enthusiasm to the game.

At the end, I would give everyone a \$1000.00 bill. Make sure your name is on it, and tell them to put it in their wallet, and whenever they would like to turn it into real money, give you a call!!!

Attached is a document to print and have some fake money.

Happy Recruiting!

Created by Shelia Tolbert, Top Nationwide personal recruiter.